



VENTURE REI

REAL ESTATE & INVESTMENT

Below is a brief overview of the benefits that come with joining Venture REI brokerage. The monthly fee for hanging your license with us is \$25. To get started contact Jeremy@VentureREI.com

1) Transaction Management Team — We've added an additional salaried Transaction Coordinator to the team, available to all Venture REI agents for any transaction at the cost of \$300 per file.

2) [Chime CRM](#) — Chime is the smart solution to the issues inevitably endured by every realtor, employing a suite of intelligent engagement tools that extend beyond mere drip campaigns and follow-up emails to automatically aid you in nurturing leads from first contact through closing. After extensive internal testing, we've found Chime to be the best in its class and are providing unlimited access to all Venture REI agents. Venture agents can join our Chime subscription for \$20 per month. Getting started with Chime: <https://help.chime.me/hc/en-us/articles/360039548951--1-Webinar-Recording-Getting-Started-with-Chime>

3) [Sky Slope, Transaction Management](#) — SkySlope's all-in-one platform allows agents to open and close transactions within a single platform, with custom checklists and a streamlined review process that significantly reduces audits. Real-time compliance tracking makes logging texts, emails and other notifications a breeze. With SkySlope Forms and DigiSign, forms can be readily created and documents signed with peace of mind, confident that the details will be automatically linked. Skyslope is provided to all Venture REI agents at no additional cost.

4) iReal Estate Pro™ (iRep) Membership — A unique certification that will provide our agents with the savvy and skills necessary to thrive in an iBuyer saturated market. With instruction by nationally and internationally recognized experts in their respective fields, this one of a kind community was created to empower real estate agents by arming them with the knowledge not only to compete but provide a better consumer experience through proven listing acquisition methods. iRep membership is publicly available for an initial fee of \$499 and an additional \$49 charge per month. In order to guarantee every Venture REI agent has

access to this training we're offering the certification exclusively to you for a mere \$99 with no monthly fees whatsoever. To learn more, visit www.irealestatepro.com

5) Company Health Benefits Plan — As a full time, W-2 or 1099 contractor with Venture REI, you are entitled to enroll in our group medical insurance program along with any eligible dependents. Any coverage you elect to pursue will remain in effect until our renewal on December 1, 2021. Once again, Venture REI will be offering medical coverage through Humana for the 2020-2021 year with two options to choose from. We strongly advise you to always use in-network Humana PPO providers as costs will be substantially greater with out-of-network services. Our employees may elect for a traditional PPO plan with copays at the doctor's office or the High Deductible Health Plan with a Health Savings Account (HSA). A Health Savings Account allows funds to be set aside, untaxed, to pay for qualified medical expenses including deductibles and copayments; a HSA is managed through the banking establishment of your choice and remains under your sole ownership.

6) Open House Signage — Provided at no additional cost for our Venture REI agents, signs are available through reservation via email.

7) Statewide MLS access — Over the years we have joined various MLS boards outside of our home market to assist agents in diverse areas such as Tucson, Flagstaff, Prescott, Pinetop, Show Low and Payson, among myriad others. Those MLS points are now available to all Venture REI agents. Some restrictions may apply.

8) Opendoor Partner Agent Access — Venture REI has been selected as one of only three brokerages in the state for partner agent access. Among the most exciting and exclusive benefits of this program is a direct submission portal, enabling agents to file directly with Opendoor via a private channel with progress-tracking to provide increased insight and clarity. Our agents are also afforded priority pricing and access to all other Opendoor programs inside the portal.

9) KNOCK Partner Access — Venture REI is also among an extremely limited selection of brokerages entitled to offer KNOCK buying and selling privileges to our clients. Given the turbulent nature of 2020, it's understandable if you missed the headlines that [Opendoor](#) is going public and [Zillow](#) will be opening a brokerage as iBuyers make a bid for the traditional housing market, [cutting agent commissions](#) along the way. Unlike those companies, however, Knock has proven a reliable [industry partner for agents](#) that allows them to obtain double the commission on most deals. Knock, as Brad Inman noted earlier this year, "sounds like a no-brainer." Their product, the Knock Home Swap™ system, allows clients to purchase the property they desire prior to selling their former one, enabling upward mobility in typically stagnant markets.

10) TRIO Exclusive Partner Access — TRIO provides a lease-to-own program for your clients that may be hesitant or incapable of directly purchasing a home and Venture REI is now among their select partners. With over 30% of mortgage applications denied, assuring your clients a home isn't beyond their grasp and remains comfortably affordable with TRIO will enable our agents to assist their clients in reliably achieving the American dream.